Arlington-Fairfax Chapter, Inc., Izaak Walton League of America General Membership Meeting – Tuesday, February 21, 2023

1. **CALL TO ORDER** - The meeting was called to order at 7:30 PM by Vice President Chris Rose.

- a) A quorum of regular members was present.
- b) The Pledge of Allegiance and IWLA Pledge were conducted.
- c) Chapter Officers and Board of Directors present were introduced:
 - i) Vice President Chris Rose
 - ii) Secretary Sean Gagnon
 - iii) Treasurer Bob Crisman
 - iv) Membership Benn Crandall
 - v) Designated Director John Seaberg
 - vi) Designated Director Keith Kuck
 - vii) Designated Director Dick Riemer
 - viii) Designated Director Joe Turner
 - ix) Designated Director Jeff DelVecchio
 - x) Director-at-Large Bob Hamilton
 - xi) Director-at-Large Don Early
 - xii) Director-at-Large Todd Skipper
- d) Officers and Directors Absent
 - i) President Pamela Meara
 - ii) Designated Director Jonathan Bukva
 - iii) Designated Director Bob Brino
 - iv) Director-at-Large Carl Armstrong
 - v) Designated Director Steve Landry
 - vi) Director-at-Large Oscar Starz
 - vii) Director-at-Large -Fred Ansick

2. MEMBER TIME

• Nothing to report.

3. PRESIDENT'S TIME

- Mr. Rose, acting as National Director, administered the oath of office for the following Junior Chapter Officers and Directors.
 - o Grace Corbett (President)
 - Sylvia McCauley (Vice President)
 - Leah Arkin (Treasurer)
 - o Reira Erickson (Director-at-Large)
- Mr. Rose provided an update on the recent National IWLA Mid-Winter Meeting. Mr. Rose stated that IWLA National is starting a nitrate in drinking water campaign, as nitrate in drinking water is known to cause health problems. The national organization will be providing nitrate test kits.

4. MINUTES/CORRESPONDENCE

 Minutes from the January 2023 General Membership Meeting were available for all to review. The minutes were approved as written.

5. TREASURER'S REPORT

• Mr. Crisman presented the Budget Report, year to date, to the Membership.

Income: \$274,209.89
 Expenditures: \$30,022.79
 Budget Remaining: \$244,187.10

6. MEMBERSHIP UPDATE

- Mr. Crandall provided an update on status of the Membership, stating that the Chapter currently has 1,984 active memberships, which is consistent with where we were last year.
- The new gate code will be changing within the next 7 days.
- Mr. Crandall moved to accept the candidates from the February New Member Orientations (those in attendance and those who were not able to attend) be voted into the Chapter. The motion was adopted, and 52 new members were admitted to the Chapter.

7. SPECIAL COMMITTES

Air Range

- Mr. Kuck stated that the recent high school season finished last Saturday, and a new individual record was set at the event.
- Air Range is open on Mondays and Fridays for member use, please reserve a lane using SignUp Genius
- We have the capability to teach and train those that are handicapped and disabled.
- A member asked if the Air Range had air rifles for sale. Mr. Kuck stated that the Chapter does not have air rifles for sale, but Mr. Gagnon let the member know we are a Civilian Marksmanship Program (CMP) affiliated organization, and you can likely purchase air rifles through them.

• Building & Grounds

- o Mr. Rose provided an update on Buildings and Grounds projects.
 - A tree recently came down on the pond's dam. It has been removed and moved out of the way.
 - The Rifle/Pistol baffles have been repaired, and we are still working on new range layouts to allow for more close-range handgun shooting.
 - The road is starting to show winter abuse, and we require more asphalt millings for repairs. We used to get them for free, but now companies want to sell them.
 - The annual disability picnic is upcoming, and the pond will be stocked prior to the event. Fishing will be banned after the pond is stocked until after the picnic.

Education and Training

- Mr. Seaberg stated that all of the classes offered by the Chapter are listed on the Chapter's website. We also have printed brochures.
- All courses are open to the general public, and participants do not need to be members to participate.
- The next upcoming course is rifle coach school, followed by basic pistol, CCW, and basic shotgun classes.

Field Archery

- Mr. Riemer provided an update on Field Archery, stating that we have one of the finest archery ranges in Virginia with both indoor and outdoor ranges. Volunteers are used every weekend to help clean the range, please see SignUp Genius.
- Mr. Riemer reminded those in attendance that crossbows are only allowed at the specified crossbow station.
- Fairfax County qualifications will be starting soon.

- There will be a spring cleanup of the outdoor range on March 25, 2023. We need about 20 volunteers to get the range ready for spring/summer.
- o There are monthly Archery 101 classes, and Archery 201 classes quarterly.

Rifle-Pistol

- o Mr. Hamilton provided an update on the Rifle/Pistol range. The range is generally open during daylight hours, with special events held on Sunday mornings throughout the month. First Sunday of the month is precision bullseye, third Sunday is black powder, and there are high power matches on Thursdays. When there are five Sundays in a month, the fifth Sunday will be a short range day.
- Volunteers and RSOs are always needed, and the range is only closed on Christmas and Easter.
- o Mr. Art Twitchell provided additional information on Bull Run Muzzleloaders on the third Sunday of each month at 8:30 AM. The match is open to the public.

Skeet/Trap

 Mr. Crandall stated that Skeet/Trap is generally open on Wednesdays, Fridays, Saturdays, and Sundays. The range is currently closed on Sundays for the annual Winter League.

Target Archery

- Mr. DelVecchio provided an overview of facilities available at Target Archery. There is a 70-meter Olympic target range with 11 lanes.
- o The Range is open 8:00AM to sundown.
- We also have a Junior Olympic Archery Development (JOAD) program and other educational opportunities.
- All coaches at Target Archery are background checked and have child safety training.

8. OLD BUSINESS

None.

9. NEW BUSINESS

 Mr. Gagnon informed those in attendance that the AmazonSmile program has been cancelled by Amazon.

10. OTHER MATTERS THAT MAY PROPERLY BE BROUGHT BEFORE THE BOARD

• Nothing to report.

11. ANNOUNCEMENTS

• See Chapter Calendar for most current information related to the Chapter. https://wp.arlingtonfairfax-iwla.org/.

The meeting adjourned at 8:13 PM

Signed: Sean Gagnon,

Secretary

Arlington-Fairfax Chapter, Inc - IWLA Profit & Loss Budget vs. Actual

January through December 2023

	Jan - Dec 23	Budget	\$ Over Budget	% of Budget	
Ordinary Income/Expense					
Income 41000 · Dues					
41023 · 2023 Chapter	273,106.37	345,000.00	-71,893.63	79.2%	
Total 41000 · Dues	273,106.37	345,000.00	-71,893.63		79.2%
41900 · Contract Income 42000 · Donations	0.00	0.00	0.00		0.0%
42300 · Donations - Restricted	0.00	0.00	0.00	0.0%	
42600 · Donations - Unrestricted 42000 · Donations - Other	596.00 220.00	1,000.00 1,000.00	-404.00 -780.00	59.6% 22.0%	
Total 42000 · Donations	816.00	2,000.00	-1,184.00		40.8%
43900 · Grant Income	0.00	5,000.00	-5,000.00		0.0%
44000 · Interest Income 45000 · Program Income	277.52	850.00	-572.48		32.6%
45100 · Program Fees	0.00	2,500.00	-2,500.00	0.0%	
45200 · Program Supply Sales	0.00	0.00	0.00	0.0%	
45300 · Events 45400 · Training	0.00 0.00	3,600.00 800.00	-3,600.00 -800.00	0.0% 0.0%	
45500 · Other	0.00	0.00	0.00	0.0%	
45000 · Program Income - Other	0.00	6,900.00	-6,900.00	0.0%	
Total 45000 · Program Income	0.00	13,800.00	-13,800.00		0.0%
46000 · Miscellaneous Income	10.00	1,000.00	-990.00		1.0%
49000 · Special Event Income 49100 · Special Events Contributions 49012 · Childrens Christmas Party 49013 · Handicapped Picnic 49100 · Special Events Contributions - Other	0.00 0.00 0.00	0.00 0.00 0.00	0.00 0.00 0.00	0.0% 0.0% 0.0%	
Total 49100 · Special Events Contributions	0.00	0.00	0.00	0.0%	
49200 · Annual Picnic	0.00	0.00	0.00	0.0%	
49400 · Raffle	0.00	5,000.00	-5,000.00	0.0%	
49000 · Special Event Income - Other	0.00	5,000.00	-5,000.00	0.0%	
Total 49000 · Special Event Income	0.00	10,000.00	-10,000.00		0.0%
49970 · Unobligated Funds Carryover 49980 · Chapter Transfers	0.00	66,000.00	-66,000.00 -10.00		0.0%
Total Income	274,209.89	443,660.00	-169,450.11		61.8%
Gross Profit	274,209.89	443,660.00	-169,450.11		61.8%
Expense 61000 · Building and Grounds 61200 · Equipment and Tools 61400 · Services 61500 · Supplies	0.00 1,266.85	500.00 8,040.00	-500.00 -6,773.15	0.0% 15.8%	
61505 · B&G Supplies 61510 · EMS Supplies 61500 · Supplies - Other	100.10 0.00 0.00	8,000.00 7,500.00 15,500.00	-7,899.90 -7,500.00 -15,500.00	1.3% 0.0% 0.0%	
Total 61500 · Supplies	100.10	31,000.00	-30,899.90	0.3%	
61000 · Building and Grounds - Other	0.00	24,040.00	-24,040.00		
Total 61000 · Building and Grounds	1,366.95	63,580.00	-62,213.05		2.1%
61800 · Conservation Exp 62100 · Contract Services	0.00	7,000.00	-7,000.00		0.0%

Arlington-Fairfax Chapter, Inc - IWLA Profit & Loss Budget vs. Actual

January through December 2023

	Jan - Dec 23	Budget	\$ Over Budget	% of Budget	
62110 · Accounting Services 62115 · Admin Support	100.00 2,421.67	3,600.00 35,000.00	-3,500.00 -32,578.33	2.8% 6.9%	
62135 · IT	133.99	10.000.00	-9.866.01	1.3%	
62138 · Groundskeeper	0.00	35,000.00	-35,000.00	0.0%	
62140 · Legal Fees	0.00	4,000.00	-4,000.00	0.0%	
62150 · Outside Contract Services 62155 · Trash Service	1,008.07	12 000 00	10 004 03	8.4%	
62160 · Mowing Services	0.00	12,000.00 13,650.00	-10,991.93 -13,650.00	0.0%	
62165 · Other	0.00	16,000.00	-16,000.00	0.0%	
62150 · Outside Contract Services - Other	0.00	41,650.00	-41,650.00	0.0%	
Total 62150 · Outside Contract Services	1,008.07	83,300.00	-82,291.93	1.2%	
62100 · Contract Services - Other	0.00	12,565,000.00	-12,565,000.00	0.0%	
Total 62100 · Contract Services	3,663.73	12,735,900.00	-12,732,236.27		0.0%
62800 · Facilities and Equipment			_		
62870 · Property Insurance	14,349.50	597,000.00	-582,650.50	2.4%	
62880 · Real Estate, Personal Prop Tax 62900 · Small Tools Under \$1500	0.00 0.00	1,000.00 0.00	-1,000.00 0.00	0.0% 0.0%	
63000 · Utilities	0.00	0.00	0.00	0.070	
63100 · Electricity	1,335.90	19,800.00	-18,464.10	6.7%	
63200 · Natural Gas	336.74	3,510.00	-3,173.26	9.6%	
63300 · Water & Sewer 63000 · Utilities - Other	169.58 0.00	700.00 24,010.00	-530.42 -24,010.00	24.2% 0.0%	
Total 63000 · Utilities	1,842.22	48,020.00	-46,177.78	3.8%	
62800 · Facilities and Equipment - Other	0.00	85,010.00	-85,010.00	0.0%	
Total 62800 · Facilities and Equipment	16,191.72	731,030.00	-714,838.28		2.2%
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64000 · Program Expenses 64100 · Building & Range Maintenance	0.00	0.00	0.00	0.0%	
64200 · Equipment Maintenance	0.00	0.00	0.00	0.0%	
64300 · Events	0.00	0.00	0.00	0.0%	
64400 · Program Supplies	314.40	15,000.00	-14,685.60	2.1%	
64500 · Range Officer Meetings 64600 · Registration Fees	0.00 0.00	0.00 0.00	0.00 0.00	0.0% 0.0%	
64700 · Training	0.00	0.00	0.00	0.0%	
64800 · Other	0.00	0.00	0.00	0.0%	
64000 · Program Expenses - Other	0.00	15,000.00	-15,000.00	0.0%	
Total 64000 · Program Expenses	314.40	30,000.00	-29,685.60		1.0%
65000 · Operations					
65005 · Bank Fees	0.00	0.00	0.00	0.0%	
65006 · Registration Fees 65008 · Financial Processing Fees	345.00	1,000.00	-655.00	34.5%	
65009 · PayPal	3,383.30	6,000.00	-2,616.70	56.4%	
65010 · Square	350.00	1,500.00	-1,150.00	23.3%	
65011 · Other	0.00	400.00	-400.00	0.0%	
65008 · Financial Processing Fees - Other	0.00	7,900.00	-7,900.00	0.0%	
Total 65008 · Financial Processing Fees	3,733.30	15,800.00	-12,066.70	23.6%	
65015 · Books, Subscriptions, Reference	0.00	0.00	0.00	0.0%	
65030 · Equipment	0.00	1,000.00	-1,000.00	0.0%	
65040 · Postage, Mailing Service 65060 · Printing and Copying	341.32 3,119.00	4,000.00 18,000.00	-3,658.68 -14,881.00	8.5% 17.3%	
65065 · Newsletter	0.00	0.00	-14,881.00	0.0%	
65080 · Supplies	125.82	6,000.00	-5,874.18	2.1%	
65090 · Telephone, Telecommunications	390.37	4,500.00	-4,109.63	8.7%	
65000 · Operations - Other	0.00	42,400.00	-42,400.00	0.0%	

Arlington-Fairfax Chapter, Inc - IWLA Profit & Loss Budget vs. Actual

January through December 2023

	Jan - Dec 23	Budget	\$ Over Budget	% of Budget	
Total 65000 · Operations	8,054.81	92,700.00	92,700.00 -84,645.19		
65100 · Other Types of Expenses 65120 · Insurance - Liability, D and O 65150 · Memberships and Dues 65160 · Other Costs 65180 · President's Discetionary Fund 65100 · Other Types of Expenses - Other	264.00 0.00 0.00 0.00 0.00	300.00 500.00 1,000.00 1,000.00 2,500.00	-36.00 -500.00 -1,000.00 -1,000.00 -2,500.00	88.0% 0.0% 0.0% 0.0% 0.0%	
Total 65100 · Other Types of Expenses	264.00	5,300.00	-5,036.00	5.0%	
66000 · Special Event Expenses 66010 · Special Events 66011 · Annual Picnic 66012 · Childrens Christmas Party 66013 · Handicapped Picnic 66010 · Special Events - Other	0.00 0.00 0.00 0.00	4,500.00 7,500.00 2,200.00 14,200.00	-4,500.00 -7,500.00 -2,200.00 -14,200.00	0.0% 0.0% 0.0% 0.0%	
Total 66010 · Special Events	0.00	28,400.00	-28,400.00	0.0%	
66020 · Raffle Expenses 66000 · Special Event Expenses - Other	0.00 0.00	0.00 14,200.00	0.00 -14,200.00	0.0% 0.0%	
Total 66000 · Special Event Expenses	0.00	42,600.00	-42,600.00	0.0%	
66500 · Grants & Donations 66520 · Donations 66530 · Scholarships 66500 · Grants & Donations - Other	0.00 0.00 0.00	3,000.00 20,000.00 23,000.00	-3,000.00 -20,000.00 -23,000.00	0.0% 0.0% 0.0%	
Total 66500 · Grants & Donations	0.00	46,000.00	-46,000.00	0.0%	
68300 · Travel and Meetings 68310 · Conference, Convention, Meeting 68320 · Travel 68300 · Travel and Meetings - Other	0.00 0.00 0.00	1,000.00 500.00 1,500.00	-1,000.00 -500.00 -1,500.00	0.0% 0.0% 0.0%	
Total 68300 · Travel and Meetings	0.00	3,000.00	-3,000.00	0.0%	
69000 · Capital Expenditures 69100 · Lands 69200 · Buildings 69300 · Equipment 69000 · Capital Expenditures - Other	0.00 0.00 0.00 0.00	5,000.00 95,450.00 0.00 100,450.00	-5,000.00 -95,450.00 0.00 -100,450.00	0.0% 0.0% 0.0% 0.0%	
Total 69000 · Capital Expenditures	0.00	200,900.00	-200,900.00	0.0%	
Total Expense	29,855.61	13,958,010.00	-13,928,154.39	0.2%	
Net Ordinary Income	244,354.28	-13,514,350.00	13,758,704.28	-1.8%	
Net Income	244,354.28	-13,514,350.00	13,758,704.28	-1.8%	

Arl/Fx Chapter, IWLA - Balance Sheet - As of 01-31-2023

(Includes unrealized gains)

Account	Balance	
ASSETS Cash and Bank Accounts Chapter Checking Chapter Money Market	117,272 554,592	
Membership Petty Cash	3,308 1,321	
Program Accounts	250,714	
TOTAL Cash and Bank Accounts	927,207	
TOTAL ASSETS	927,207	
LIABILITIES & EQUITY		
LIABILITIES	0	
EQUITY	927,207	
TOTAL LIABILITIES & EQUITY	927,207	

Program Account Activity 01-01-2023 to 01-31-2023

Air Rang	е			
	Beginning balance	\$36,428.76	Jr Chapter	
	Total additions	4,142.88	Beginning balance	\$10,973.54
	Total subtractions	6,168.06	Total additions	0.00
	Ending balance	\$34,403.00	Total subtractions	20.00
			Ending balance	\$10,953.54
Bull Run	Muzzleloaders			
	Beginning balance	\$3,155.42	NO VA Sharp Shootwers	
	Total additions	140.00	Beginning balance	\$3,756.65
	Total subtractions	189.29	Total additions	660.00
	Ending balance	3,106.13	Total subtractions	264.00
			Ending balance	\$4,152.65
Cub Run	Archers			
	Beginning balance	\$12,696.57	Rifle-Pistol Range	
	Total additions	3,251.82	Beginning balance	\$46,361.28
	Total subtractions	690.75	Total additions	201.00
	Ending balance	\$15,257.64	Total subtractions	31.63
			Ending balance	\$46,530.65
Educatio	n & Trainig			
	Beginning balance	\$31,291.70	Skeet & Trap	
	Total additions	3,283.00	Beginning balance	\$85,437.71
	Total subtractions	464.72	Checks -	1,891.57
	Ending balance	\$34,109.98	Other withdrawals,	1,444.55
			Deposits, credits	29,244.47
Educatio	n & Training Trust		Ending balance	111,346.06
	Beginning balance	\$17,927.77		
	Total additions	0.76	Target Archery	
	Total subtractions	0.00	Beginning balance	\$10,758.28
	Ending balance 4	\$17,928.53	Total additions	0.00
			Total subtractions	323.71
			Ending balance	\$10,434.57