Arlington-Fairfax Chapter, Inc., Izaak Walton League of America General Membership Meeting – Tuesday, September 20, 2022

1. CALL TO ORDER The meeting was called to order at 7:30 PM by President Pamela Meara.

- a) A quorum of regular members was present.
- b) The Pledge of Allegiance and IWLA Pledge were conducted.
- c) Chapter Officers and Board of Directors present were introduced:
 - i) President Pamela Meara
 - ii) Vice President Chris Rose
 - iii) Secretary Sean Gagnon
 - iv) Treasurer Bob Crisman
 - v) Membership Benn Crandall
 - vi) Designated Director Keith Kuck
 - vii) Designated Director Dick Riemer
 - viii) Designated Director John Seaberg
 - ix) Designated Director Joe Turner
 - x) Designated Director Jeff Del Vecchio
 - xi) Designated Director Jon Bukva
 - xii) Director-at-Large Oscar Starz
 - xiii) Director-at-Large Fred Ansick
 - xiv) Director-at-Large Todd Skipper
 - xv) Director-at-Large Don Early

2. MEMBER TIME

• Nothing brought before the membership.

3. PRESIDENT'S TIME

• Nothing brought before the membership.

4. MINUTES/CORRESPONDENCE

 Minutes from the August 2022 General Membership Meeting were available for all to review. The minutes were amended to reflect that more than one member was voted into the Chapter, and that the Youth Chapter has 250 members. The minutes were approved as amended.

5. TREASURER'S REPORT

• Mr. Crisman presented the Budget Report through the end of August 2022 to the Membership.

Income: \$400,083.75
 Expenditures: \$180,195.70
 Budget Remaining: \$219,488.05

 Mr. Crisman stated that he is currently working on a draft 2023 Chapter budget, and he would appreciate input. A draft budget will be submitted to the Board of Directors' soon.

6. MEMBERSHIP UPDATE

- Mr. Crandall provided an update on status of the Membership, stating that the Chapter currently has 2,243 memberships accounted for, and that the next New Member Orientation will be on October 1, 2022.
- Mr. Crandall moved to accept the candidates from the September New Member Orientation (those in attendance and those who were not able to attend) be voted into the Chapter. The motion was adopted, and 24 new members were admitted to the Chapter.

7. SPECIAL COMMITTES

- Air Range
 - o Mr. Kuck stated that the Air Range is open for member use on Mondays and Friday evenings, and that he has participants as young as 3 years old. Local high schools utilize the Air Range on the other days of the week.
 - Mr. Kuck stated that he is working with the U.S. Naval Academy to acquire their old target system, which is the same as ours and we can purchase for a significant discount for redundancy purposes.
 - Mr. Kuck stated that he will be going to WVU soon to retrieve the rest of the equipment the Chapter purchased from WVU.

- An Eagle Scout project has been proposed to paint two exterior walls at the Air Range.
- o Mr. Starz stated that the Chapter has the capability to train and teach physically disabled shooters. Additionally, smallbore rifle/pistol is on Friday evenings at the Rifle/Pistol range until the fall time change.

Awards and Grants

- Mr. Dwyier presented the 110% Growth Award from National IWLA to Mr. Turner for growth of the Junior Chapter. Mr. Turner stated that all thanks goes to the designated directors which grow youth activities at their individual disciplines.
- o Mr. Dwyier presented the Chapter Retention Award from IWLA National to Mr. Crandall.
- o Mr. Dwyier presented the Best Chapter Newsletter award from IWLA National to Mr. Tim Terrell.
- Ms. Meara presented Chapter VIP awards to Mr. Dick Riemer and Mr. Mark Gauntner. The Chapter VIP Award was created in 2016 to recognize Chapter members that have volunteered for over 15 years.
 - Mr. Riemer joined the Chapter in 1989 and has been Director of Field Archery since 2014. He is a USA Archery certified instructor and is the lead on the monthly Archery 101 class that teaches basic archery skills to young and old. He provides archery instruction to the scouts that visit IWLA as well as Fairfax and Prince William County classes. Mr. Riemer is a liaison for the Fairfax County Deer Management Program and oversees a group of qualifiers in Cub Run Archers.
 - Mr. Gauntner for his dedication to field archery has been the IWLA Archery Range Captain and the Cub Run Archers Director of 3-D tournaments. He currently holds the position of Vice President in Cub Run Archers and is a USA Archery certified instructor required for IWLA archery classes. He is a certified Master Instructor for Virginia Dept of Wildlife Resources (DWR), is the lead on the newly created Archery 201 class that teaches intermediate archery skills, and is working with the Director of Field Archery and Cub Run officers to create an Archery 301 class for advanced archery skills. Mr. Gauntner is a certified International Bowhunter Education Program instruction offering this certification to IWLA members and is a liaison for the Fairfax County Deer Management Program and a Cub Run Archers qualifier for this program.
- o Mr. Dwyier stated that he is currently working on the FONRA grant.

• Building & Grounds

- Mr. Rose stated that the current large project is the repairs to the Rifle/Pistol berm. Dirt has been pushed back up and needs to be seeded/strawed.
- The next big project will be the remodeling of the Skeet/Trap clubhouse, which is planned to start on October 11, 2022.
- Once the Skeet/Trap clubhouse is complete, work will commence on the Chapter fieldhouse. Once complete, all Chapter primary buildings will be up to speed and Buildings and Grounds will shift to maintenance.

• Communication

- o The Chapter speed limit is 10 mph.
- o Ms. Meara reminded those in attendance that the Chapter sends out a monthly eBlast at the beginning of each month. The next gun show is the weekend of September 30th; the Chapter will have a table.
- Mr. Skipper announced that all of the raffle tickets for the Glock 43 had been sold, raising \$4,000 for the youth shotgun team. Mr. Skipper asked for a volunteer to draw the winning ticket, a new member volunteered, and Ms. Pamela Meara won the firearm.

Conservation

Mr. Bukva stated that he needs to obtain the contact information for our Adopt-a-Highway program. This is a
good way to get volunteer hours.

• Education and Training

- o Mr. Seaberg provided an update on Education and Training opportunities. In the last few months of the year there will be a CCW class, two shotgun classes, shotgun reloading class, and an RSO class.
- o Copies of the training schedule are by the door and on the Chapter website.
- o Training schedule for next year is currently in development.
- o Mr. Seaberg stated that he is looking into setting up a Maryland handgun permit course due to rising demand.

Signed: Sean Gagnon, Secretary

• Field Archery

- o Mr. Riemer stated that the ranges are in great shape and introduced Mr. Fred Ansick, who manages the outdoor range.
- o There are monthly Archery 101 classes, and Mr. Mark Gauntner teaches Archery 201 classes.
- o Mr. Riemer reminded those in attendance that broadhead arrows are only allowed on broadhead specific targets.

Skeet/Trap

Mr. Crandall stated that there will be a trap shoot on October 2nd and that volunteers are needed. If you volunteer, you will receive two free rounds of skeet or trap.

Target Archery

- Mr. Del Vecchio stated that target archery opportunities are available both indoors and outdoors. There is an upcoming FITA shoot on November 12 and 13, 2022.
- The Archery JOAD program is for youths 8 to 18 years old, we also have adult classes.
- o All coaches are USA Archery National Level 2 or higher certified coaches.
- o A recent work party re-cored the targets at the Olympic archery range.
- Youth
 - Mr. Turner stated that the youth chapter is very active, and there are opportunities for all..

8. OLD BUSINESS

Nothing to report.

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9. NEW BUSINESS

- Mr. Twitchell stated that he recently noticed that two metal action targets at Rifle/Pistol appear to have been broken on purpose. He reminded those in attendance that only aimed fire at the center of the metal action targets is allowed.
- Mr. Twitchell also stated that Bull Run Muzzleloaders is on the third Sunday of every month, all are welcome.

10. ANNOUNCEMENTS

• See Chapter Calendar for current list of events, which is frequently updated to reflect evolving conditions https://wp.arlingtonfairfax-iwla.org/.

The meeting adjourned at 8:19 PM

Arlington-Fairfax Chapter, Inc - IWLA Profit & Loss Budget vs. Actual

January through December 2022

	Jan - Dec 22	Budget	\$ Over Budget	% of Budget	
Ordinary Income/Expense					
Income 41000 · Dues					
41022 · 2022 Chapter	350,743.75	335,000.00	15,743.75	104.7%	
Total 41000 · Dues	350,743.75	335,000.00	15,743.75	104.7%	
42000 · Donations 42600 · Donations - Unrestricted	17,243.64	500.00	16,743.64	3,448.7%	
Total 42000 · Donations	17,243.64	17,243.64 500.00 16,74		3,448.7%	
43900 · Grant Income 44000 · Interest Income 45000 · Program Income	5,000.00 566.86	50,000.00 940.00	-45,000.00 -373.14	10.0% 60.3%	
45100 · Program Fees 45500 · Other	1,375.00	0.00 1,500.00	1,375.00 -1,500.00	100.0% 0.0%	
Total 45000 · Program Income	1,375.00	1,500.00	-125.00	91.7%	
46000 · Miscellaneous Income	1,154.50 2,500.00 -1,345.50		-1,345.50	46.2%	
49000 · Special Event Income 49100 · Special Events Contributions 49011 · Annual Picnic 49012 · Childrens Christmas Party 49013 · Handicapped Picnic	0.00 0.00 0.00	2,000.00 2,000.00 2,000.00	-2,000.00 -2,000.00 -2,000.00	0.0% 0.0% 0.0%	
Total 49100 · Special Events Contributions	0.00	6,000.00	-6,000.00	0.0%	
49200 · Annual Picnic 49400 · Raffle	0.00 0.00	2,200.00 12,000.00	-2,200.00 -12,000.00	0.0% 0.0%	
Total 49000 · Special Event Income	0.00	20,200.00	-20,200.00	0.0%	
49970 · Unobligated Funds Carryover 49980 · Chapter Transfers	24,000.00 0.00	28,500.00 35,000.00	-4,500.00 -35,000.00	84.2% 0.0%	
Total Income	400,083.75	474,140.00	-74,056.25	84.4%	
Gross Profit	400,083.75	474,140.00	-74,056.25	84.4%	
Expense 61000 · Building and Grounds 61200 · Equipment and Tools 61400 · Services 61500 · Supplies 61505 · B&G Supplies	0.00 440.00 4.174.86	500.00 8,040.00 8,000.00	-500.00 -7,600.00 -3,825.14	0.0% 5.5% 52.2%	
61510 · EMS Supplies	0.00	7,500.00	-7,500.00	0.0%	
Total 61500 · Supplies	4,174.86	15,500.00	-11,325.14	26.9%	
Total 61000 · Building and Grounds	4,614.86	24,040.00	-19,425.14	19.2%	
61800 · Conservation Exp 62100 · Contract Services	1,125.00	7,000.00	-5,875.00	16.1%	
62110 · Accounting Services 62115 · Admin Support 62135 · IT	700.00 24,570.84 2,604.94	3,600.00 30,000.00 10,000.00	-2,900.00 -5,429.16 -7,395.06	19.4% 81.9% 26.0%	

Arlington-Fairfax Chapter, Inc - IWLA Profit & Loss Budget vs. Actual

January through December 2022

	Jan - Dec 22	Budget	\$ Over Budget	% of Budget	
62138 · Groundskeeper 62140 · Legal Fees 62150 · Outside Contract Services	0.00 2,726.33	35,000.00 500.00	-35,000.00 2,226.33	0.0% 545.3%	
62155 · Trash Service 62165 · Mowing Services 62165 · Other	7,408.42 8,840.00 1,932.76	10,000.00 13,650.00 1,000.00	-2,591.58 -4,810.00 932.76	74.1% 64.8% 193.3%	
Total 62150 · Outside Contract Services	18,181.18	24,650.00	-6,468.82	73.8%	
Total 62100 · Contract Services	48,743.29	103,750.00	-55,006.71	47.0%	
62800 · Facilities and Equipment 62870 · Property Insurance 62880 · Real Estate, Personal Prop Tax 63000 · Utilities	48,734.86 494.59	60,000.00 1,050.00	-11,265.14 -555.41	81.2% 47.1%	
63100 · Electricity 63200 · Natural Gas 63300 · Water & Sewer	11,501.67 1,747.35 480.18	18,000.00 2,500.00 600.00	-6,498.33 -752.65 -119.82	63.9% 69.9% 80.0%	
Total 63000 · Utilities	14,141.47	21,100.00	-6,958.53	67.0%	
Total 62800 · Facilities and Equipment	63,370.92	82,150.00	-18,779.08	77.1%	
64000 · Program Expenses 64100 · Building & Range Maintenance 64400 · Program Supplies 64800 · Other	241.64 4,294.86 	0.00 10,000.00 1,000.00	241.64 -5,705.14 -1,000.00	100.0% 42.9% 0.0%	
Total 64000 · Program Expenses	4,536.50	11,000.00	-6,463.50	41.2%	
65000 · Operations 65005 · Bank Fees 65006 · Registration Fees 65008 · Financial Processing Fees 65009 · PayPal 65010 · Square	10.00 3,305.00 3,901.25 733.78	0.00 1,000.00 3,000.00 1,000.00	10.00 2,305.00 901.25 -266.22	100.0% 330.5% 130.0% 73.4%	
Total 65008 · Financial Processing Fees	4,635.03	4,000.00	635.03	 115.9%	
65030 · Equipment 65040 · Postage, Mailing Service 65060 · Printing and Copying 65065 · Newsletter 65080 · Supplies 65090 · Telephone, Telecommunications	1,108.68 2,441.73 8,538.20 3,240.00 4,470.04 2,860.05	1,000.00 4,000.00 3,000.00 8,000.00 6,000.00 4,000.00	108.68 -1,558.27 5,538.20 -4,760.00 -1,529.96 -1,139.95	110.9% 61.0% 284.6% 40.5% 74.5% 71.5%	
Total 65000 · Operations	30,608.73	31,000.00	-391.27	98.7%	
65100 · Other Types of Expenses 65150 · Memberships and Dues 65160 · Other Costs 65180 · President's Discetionary Fund	0.00 256.35 0.00	500.00 1,000.00 1,000.00	-500.00 -743.65 -1,000.00	0.0% 25.6% 0.0%	
Total 65100 · Other Types of Expenses	256.35	2,500.00	-2,243.65	10.3%	
66000 · Special Event Expenses 66010 · Special Events 66011 · Annual Picnic	323.00	4,500.00	-4,177.00	7.2%	

Arlington-Fairfax Chapter, Inc - IWLA Profit & Loss Budget vs. Actual

January through December 2022

	Jan - Dec 22	Budget	\$ Over Budget	% of Budget	
66012 · Childrens Christmas Party 66013 · Handicapped Picnic	0.00 1,689.25	7,500.00 2,200.00	-7,500.00 -510.75	0.0% 76.8%	
Total 66010 · Special Events	2,012.25	14,200.00	-12,187.75	14.2%	
Total 66000 · Special Event Expenses	2,012.25	14,200.00	-12,187.75		14.2%
66500 · Grants & Donations 66520 · Donations 66530 · Scholarships	1,500.00 20,000.00	2,000.00 20,000.00	-500.00 0.00	75.0% 100.0%	
Total 66500 · Grants & Donations	21,500.00	22,000.00	-500.00		97.7%
68300 · Travel and Meetings 68310 · Conference, Convention, Meeting 68320 · Travel	0.00 0.00	1,000.00 500.00	-1,000.00 -500.00	0.0% 0.0%	
Total 68300 · Travel and Meetings	0.00	1,500.00	-1,500.00		0.0%
69000 · Capital Expenditures 69100 · Lands 69200 · Buildings	0.00 3,827.80	10,000.00 165,000.00	-10,000.00 -161,172.20	0.0% 2.3%	
Total 69000 · Capital Expenditures	3,827.80	175,000.00	-171,172.20		2.2%
Total Expense	180,595.70	474,140.00	-293,544.30		38.1%
Net Ordinary Income	219,488.05	0.00	219,488.05		100.0%
Net Income	219,488.05	0.00	219,488.05		100.0%

Arl/Fx Chapter, IWLA - Balance Sheet - As of 08-31-2022

(Includes unrealized gains)

Account	Balance
ASSETS Cash and Bank Accounts Chapter Checking Chapter Money Market	25,557 443,712
Membership	1,308
Petty Cash	1,321
Program Accounts	252,550
TOTAL Cash and Bank Accounts	724,448
TOTAL ASSETS	724,448
LIABILITIES & EQUITY	
LIABILITIES	0
EQUITY	724,448
TOTAL LIABILITIES & EQUITY	724,448

Program Account Activity 08-01-2022 to 08-31-2022

Air Range			
Beginning balance	\$42,105.40	NO VA Sharp Shootwers	
Total additions	14,980.00	Beginning balance \$	3,720.01
Total subtractions	2,520.03	Total additions	0.00
Ending balance	\$54,565.37	Total subtractions	0.00
-		Ending balance \$3	3,720.01
Bull Run Muzzleloaders			
Beginning balance	\$3,219.50	Rifle-Pistol Range	
Total additions	120.00	Beginning balance \$4	5,020.15
Total subtractions	172.77	Total additions	617.00
Ending balance	\$3,166.73	Total subtractions	0.00
		Ending balance \$4	8,949.64
Cub Run Archers			
Beginning balance	\$9,552.63	Rifle-Pistol Range - Debit Card ACCO	
Total additions	535.46	Beginning balance	\$0.00
Total subtractions	1,149.62	Total additions	0.00
Ending balance	\$8,938.47	Total subtractions	0.00
		Ending balance	\$0.00
Education & Trainig	•		
Beginning balance	\$21,968.86	Skeet & Trap	
Total additions	5,744.00	5 5	1,735.09
Total subtractions	1,759.58	Checks -	755.88
Ending balance	\$25,953.28	Other withdrawals,	168.34
		• •	7,342.04
Education & Training Trust	*	Ending balance 12	8,152.91
Beginning balance	\$17,924.01		
Total additions	0.76	Target Archery	
Total subtractions	0.00	· · ·	2,215.69
Ending balance 4	\$17,924.77	Total additions	0.00
			1,302.90
Jr Chapter	044.070.54	Ending balance \$1	0,912.79
Beginning balance	\$11,276.54		
Total additions	34.00		
Total subtractions	0.00		
Ending balance	\$11,310.54		